



PROVIDING NEXT GENERATION WIRELESS SOLUTIONS

219 South Street
Suite 202
New Providence, NJ 07974
www.g3ti.net

Send resumes to: nj.recruiting@g3ti.net

Wireless Network Solutions – Product Line Manager

Position Summary

The ideal candidate will be a strong critical thinker who always strives to know how things work and how they provide value. Will have rare ability to understand our Wireless Solutions and capabilities from different perspectives, seeing the big picture or diving down into technical details. Will have ability to see this inherent value and find new opportunities for growth. Will understand market and customer needs and translate these into concepts and plans working within our organization to incorporate them as part of our Wireless Solutions products.

Product Manager will be ambassador for Wireless Network Solutions both externally and internally. Externally will be the primary point of contact for sales, marketing and customers. Internally will engage daily with engineering and senior leaders within the organization. We are looking for a person who has the drive to understand the value and potential of G3's capabilities and find new untapped opportunities as well as the ability to understand the needs of our existing customers, ensuring we continue to meet their needs as we grow. Position is based in our New Providence New Jersey office, 50% travel.

- Lead and define product strategy and vision
- Identify trends and opportunities within wireless space, finding new opportunities for G3's Wireless Network solutions and underlying capabilities.
- Create comprehensive business, customer, and functional requirements
- Be responsible for all marketing and sales content.
- Provide leadership through the development process by playing the role of Product Owner including prioritizing features, tracking and maintaining orders and backlog, defining acceptance criteria.
- Work with customers to identify product and feature priorities to successfully meet the goals of the business
- Work closely with engineering teams to ensure the product offerings are aligned with the product roadmap
- Prioritize challenges, problems and opportunities based on business rationale to drive product priorities

Skills and Knowledge/Qualifications:

- Minimum 5+ years of experience; relevant wireless product management experience
- Exceptional analytic and critical thinking skills
- Polished communication skills including the ability to deliver persuasive presentations to senior management and customers, able to communicate to both customers and technical teams
- A self-starter with the ability to come up with new ideas and ways to make them happen
- Strong team player and contributor with can-do attitude
- Ability to innovate and define creative solutions that exceed customer expectations
- Passion for all things wireless, especially wireless networks and components.
- Good understanding of 2G, 3G, 4G networks and Air Interface technologies
 - general understanding of the difference between 2G, 3G, 4G
 - working knowledge of Core Network components
 - working Knowledge of Air Interface and Radio Access Network components
- Hands-on and a quick learner: Learn how to operate and become familiar with G3 products quickly.
- BS in EE or equivalent



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Additional Desired Skills:

- Minimum 5+ years of technical development experience in wireless technology
- MSEE (or equivalent), MBA
- Good understanding of computers and computer networking
- Good understanding of Cellular RF; RF components (AMPs, duplexers etc.), antennas theory, RF link budget etc.
- Up to date in latest cellular/wireless advances trends; CBRS, 5G, etc.
- Prior experience negotiating, defining pricing and licensing agreements
- Prior experience marketing/selling cellular Wireless Network solutions or components
- Program management experience, proficient in MS project

About G3 Technologies, Inc.

G3 Technologies, Inc. is a dynamic company providing state-of-the-art wireless technology solutions, specializing in software development, cellular technology, wireless protocols, signal processing and wireless network solutions. We are a nimble, non-bureaucratic company characterized by technological innovation, extraordinary effort, and dedication to our customers, employees, and suppliers. The atmosphere is fast-paced and agile, shifting rapidly to meet the pressing needs of our customers. Team mentality, excellent work ethic, initiative, innovation, and an entrepreneurial spirit are key factors to your success here.

G3 Technologies Inc. offers generous benefits, including:

- Generous and Flexible Vacation/Paid Time Off plan
- Company-paid Medical and Prescription benefits
- Company-paid Dental benefits
- Company-paid Vision benefits
- Flexible Spending health account (FSA)
- Tuition Assistance
- 401k matching
- Life Insurance
- Long-term Disability
- Gym Membership
- Employee Assistance Program (EAP)
- Additional voluntary benefits are available

We have several exciting new opportunities available at our suburban New Providence, NJ location. We are located in New Providence, NJ (30 miles west of NYC), and within walking distance of NJ Transit's Murray Hill Train Station.

If you are interested, send your resume to nj.recruiting@g3ti.net